# **ROHIT A. ACHARYA**

Pittsburgh, PA rohit@commongoodlabs.com

#### EXPERIENCE

#### Common Good Labs, Pittsburgh, PA

Partner

linkedin.com/in/roacharya x.com/roacharya

Jan. 2019 - Present • Helping mission-driven organizations find new solutions that improve people's lives and communities. Domains of expertise include:

- 0 Development of in-house analytics capabilities for new products, streamlining operations, and one-off strategic initiatives.
- 0 Designing and executing proofs of concept for data projects to identify feasibility and value.
- Creation of compelling data narratives and visualizations for broad audiences. 0
- 0 Advisory on best data practices and strategies regarding hiring, infrastructure, algorithm development, and operationalization.
- Quantitative approaches to policy research, especially focusing on poverty, social impact, 0 entrepreneurship, and education.
- Recent projects include researching poverty and displacement in American neighborhoods using quantitative • methods, using network analysis of social media to identify drivers of entrepreneurship in the United States, creating ready-to-deploy credit risk models for online lenders, optimizing operations for vendors, and training research departments on data science best practices.
- Recent partners include the Heron Foundation, Teach for America, Brookings Institution, Center for American Entrepreneurship, and Accion Opportunity Fund.
- Research has appeared in NBC News, The Boston Globe, NPR's Planet Money, and several other national publications.

# First Access, New York, NY

# Co-Founder & Chief Data Scientist

- Designed and implemented new lending solutions in emerging markets by creating products and financial platforms using predictive analytics based on data from financial institutions, mobile devices, utilities, and other non-traditional sources.
- Directed global business strategy, product innovation and development, machine learning and data engineering development, and advisory services for clients on operational strategy and implementation.
- Created dozens of credit scoring models to predict risk, identify fraud, and handle missing data or poor data quality using a wide range of machine learning techniques.
- Promoted fintech and data science as a regular speaker at World Bank, G20, and leading universities.

# Bridgewater Associates, Westport, CT

Associate, Portfolio Generation

- Managed trade generation and risk allocation for a \$150 billion portfolio across Pure Alpha, All Weather, benchmark, and client-specific strategies.
- Created and implemented new investment logic to generate trades systematically across many asset classes, • minimize counterparty risk, manage cash, and optimize mix of securities.

# Oliver Wyman, New York, NY

Senior Consultant, Financial Services

- Advised leading financial institutions on evolving market structures, economics, risk management, and strategic and regulatory trends across all segments of the financial services sector.
- Projects included creating a new product suite for a major life insurer, developing turnaround strategy for a multi-billion dollar portfolio of delinquent loans, expanding the footprint of insurance brokers in Asia, and conducting due diligence for several private equity investments.

# Credit Suisse, New York, NY

Summer Analyst, Alternative Investments

Researched funds for inclusion in discretionary portfolio and performed risk management on existing positions.

Jun. 2007 - Aug. 2007

Oct. 2013 - Dec. 2018

Jan. 2009 - Sep. 2011

Oct. 2011 - Oct. 2013

#### Harvard University, Cambridge, MA

Research Assistant, Economics Department

Created models articulating the relationship between fiscal-monetary policy mix and social welfare.

# Parliament of the Federal Republic of Germany (Deutscher Bundestag), Berlin, Germany

Intern, Office of Andrea Nahles, MdB

• Researched and presented policy recommendations on minimum wage and education reform.

#### **EDUCATION**

Harvard University, Cambridge, MA Bachelor of Arts, cum laude, in Applied Mathematics

Certifications: Chartered Financial Analyst (CFA)

#### AFFILIATIONS

#### Environmental Charter School, Pittsburgh, PA

Treasurer

Board Member

- Aug. 2024 Present Sep. 2023 - Present
- Public, tuition-free K-12 charter school that grows active, engaged, empathetic citizens who are critical thinkers and purposeful agents of change through an innovative, eco-literacy-based curriculum.

#### New Sun Rising, Pittsburgh, PA

Board Member

 Non-profit collaborating with Western Pennsylvania communities and organizations to build capacity, access funding, and embrace data-informed approaches towards their own vibrant future.

#### City Lore, New York, NY

Board Member

Non-profit dedicated to fostering and preserving New York City arts and urban folklore.

#### **PUBLICATIONS**

- Acharya, Rohit A., Rhett Morris. "Reducing poverty without community displacement: Indicators of inclusive prosperity in U.S. neighborhoods." Brookings Institution. September 13, 2022.
- Acharya, Rohit A. et al. "Improving Major League Baseball Park Factors." Journal of Quantitative Analysis in Sports. Volume 4, Issue 2, Article 4. 2008.

#### **Selected Speaking Engagements**

- Acharya, Rohit. "Helping neighborhoods reduce poverty without displacement." Brookings Institution. Washington, DC. 20 September 2022.
- Acharya, Rohit. "Advancing Financial Inclusion Using Big Data." Impact Capital Forum. New York, NY. 11 October 2018.
- Acharya, Rohit. "Credit Scoring Lessons for Microfinance Institutions." World Bank. Washington, DC. 12 June 2017.
- Acharya, Rohit. "Fintech Companies involved in Data Analytics: Business Models, Challenges, and Opportunities." Inter-American Development Bank. Washington, DC. 14 March 2017.
- Acharya, Rohit. "Analytics and Blockchains for Mission-Driven Financial Institutions." MIT Media Lab. Cambridge, MA. 18 October 2016.
- Acharya, Rohit. "Fintech Innovation Accelerating Accessibility for All Africans to Basic Financial Services." 18th Annual African Business Conference. Harvard Business School. Cambridge, MA. 26 February 2016.
- Acharya, Rohit. "Data Driven Innovation." Responsible Finance Forum. Global Partnership for Financial Inclusion. Antalya, Turkey. 9 July 2015.

Mar. 2006 - Oct. 2007

Jun. 2006 - Aug. 2006

Feb. 2013 - Present

Apr. 2023 - Present

Sep. 2004 - Jun. 2008

# Pittsburgh 40 Under 40 Honoree

Issued by Pittsburgh Magazine & PUMP

Aug. 2024 • Every year, PUMP teams up with Pittsburgh Magazine to honor 40 outstanding people under the age of 40 whose creativity, vision, and passion enrich the Pittsburgh region.

# LANGUAGES

Native English speaker and conversant in German (intermediate), Spanish (intermediate), Hindi (elementary), and Konkani (advanced).