## AAPC Consultant Survey on Primary Elections Questionnaire Responses and Party Crosstabs

Researchers: Raymond J. La Raja, University of Massachusetts; Jonathan Rauch, The Brookings Institution
Survey Distributed via Qualtrics to email list of 6,330 owned by the American Association of Political Consultants
Start Date: Sept 25, 2017
End Date: Oct 9, 2017

What is your current role in political campaigns?

| What is your current role in political campaigns? | Freq. | Percent | Cum. |
| :---: | :---: | :---: | :---: |
| Full-time/professional political consul | 180 | 69.77 | 69.77 |
| Part-time or nonprofessional consulting | 26 | 10.08 | 79.84 |
| Vendor or service provider to the campa | 29 | 11.24 | 91.09 |
| Volunteer/student | 5 | 1.94 | 93.02 |
| Other | 18 | 6.98 | 100.00 |
| Total | 258 | 100.00 |  |

Roughly how many years have you been active in political consulting?

| Years <br> active in <br> political <br> consulting | Freq. | Percent | Cum. |
| ---: | ---: | ---: | ---: |
| 0 | 2 | 0.80 | 0.80 |
| 1 | 2 | 0.80 | 1.60 |
| 2 | 11 | 4.40 | 6.00 |
| 3 | 7 | 2.80 | 8.80 |
| 4 | 7 | 2.80 | 11.60 |
| 5 | 13 | 5.20 | 16.80 |
| 6 | 12 | 4.80 | 21.60 |
| 7 | 13 | 5.20 | 26.80 |
| 8 | 13 | 5.20 | 32.00 |
| 9 | 8 | 3.20 | 35.20 |
| 10 | 21 | 8.40 | 43.60 |
| 11 | 6 | 2.40 | 46.00 |
| 12 | 7 | 2.80 | 48.80 |
| 13 | 4 | 1.60 | 50.40 |
| 14 | 2 | 0.80 | 51.20 |


| 15 | 24 | 9.60 | 60.80 |
| ---: | ---: | ---: | ---: |
| 16 | 7 | 2.80 | 63.60 |
| 17 | 5 | 2.00 | 65.60 |
| 18 | 2 | 0.80 | 66.40 |
| 19 | 3 | 1.20 | 67.60 |
| 20 | 25 | 10.00 | 77.60 |
| 21 | 1 | 0.40 | 78.00 |
| 22 | 1 | 0.40 | 78.40 |
| 23 | 3 | 1.20 | 79.60 |
| 24 | 3 | 1.20 | 80.80 |
| 25 | 11 | 4.40 | 85.20 |
| 27 | 3 | 1.20 | 86.40 |
| 28 | 3 | 1.20 | 87.60 |
| 29 | 2 | 0.80 | 88.40 |
| 30 | 11 | 4.40 | 92.80 |
| 31 | 1 | 0.40 | 93.20 |
| 32 | 1 | 0.40 | 93.60 |
| 34 | 2 | 0.80 | 94.40 |
| 35 | 3 | 1.20 | 95.60 |
| 37 | 1 | 0.40 | 96.00 |
| 38 | 1 | 0.40 | 96.40 |
| 39 | 1 | 0.40 | 96.80 |
| 40 | 4 | 1.60 | 98.40 |
| 42 | 1 | 0.40 | 98.80 |
| 45 | 1 | 0.40 | 99.20 |
| 47 | 1 | 0.40 | 99.60 |
| 50 | $\mathbf{1}$ | $\mathbf{0 . 4 0}$ | $\mathbf{1 0 0 . 0 0}$ |

summary years

| Variable | Obs | Mean | Std. Dev. | Min | Max |
| :---: | :---: | :---: | :---: | :---: | ---: |
| years | 250 | 15.092 | 10.19152 | 0 | 50 |

What political party do your candidates or clients represent? (check all thatapply) legend: 1 "Democrats" 2 "Republicans" 4 "Other" 5 "NotApplicable"

Political party of clients -
multi-resnonse
Frea.
Percent
Cum.

|  | 1 | 122 | 49.00 | 49.00 |
| ---: | ---: | ---: | ---: | ---: |
| 53.82 |  |  |  |  |
| 1,2 | 12 | 4.82 | 57.43 |  |
| $1,2,4$ | 9 | 3.61 | 59.84 |  |
| 1,4 | 6 | 2.41 | 90.36 |  |
| 2 | 76 | 30.52 | 91.97 |  |
|  | 4,4 | 9 | 1.61 | 9.61 |

In general, would you describe your political views as very conservative, conservative, moderate, liberal, or very liberal?

| Political Views | Freq. | Percent | Cum. |
| :---: | ---: | ---: | ---: |
| Very conservative | 18 | 7.23 | 7.23 |
| Conservative | 51 | 20.48 | 27.71 |
| Moderate | 80 | 32.13 | 59.84 |
| Liberal | 65 | 26.10 | 85.94 |
| Very liberal | 35 | 14.06 | 100.00 |
| Total | 249 | 100.00 |  |

How much experience do you have in primary campaigns?

| How much <br> experience <br> in |  |  |  |
| :---: | ---: | ---: | ---: |
| primaries | Freq. | Percent | Cum. |
| A lot | 173 | 70.33 | 70.33 |
| Some | 63 | 25.61 | 95.93 |
| A little | 7 | 2.85 | 98.78 |
| None | 3 | 1.22 | 100.00 |
| Total | 246 | 100.00 |  |

Please select the races in which you have experience inprimaries (choose all that apply)

Most experience $\mid$ Freq. Percent Cum.

| 1 | 2 | 0.81 | 0.81 |
| :---: | :---: | :---: | :---: |
| 1,2 | 2 | 0.81 | 1.63 |
| 1,2,3 | 4 | 1.63 | 3.25 |
| 1,2,3,4 | 5 | 2.03 | 5.28 |
| 1,2,3,4,5 | 4 | 1.63 | 6.91 |
| 1,2,3,4,5,6 | 66 | 26.83 | 33.74 |
| 1,2,3,4,5,6,7 | 5 | 2.03 | 35.77 |
| 1,2,3,4,6 | 1 | 0.41 | 36.18 |
| 1,2,3,4,6,7 | 1 | 0.41 | 36.59 |
| 1,2,3,5 | 1 | 0.41 | 36.99 |
| 1,2,3,5,6 | 8 | 3.25 | 40.24 |
| 1,2,3,6 | 2 | 0.81 | 41.06 |
| 1,2,3,7 | 1 | 0.41 | 41.46 |
| 1,2,4 | 2 | 0.81 | 42.28 |
| 1,2,4,5 | 2 | 0.81 | 43.09 |
| 1,2,4,5,6 | 3 | 1.22 | 44.31 |
| 1,2,5 | 1 | 0.41 | 44.72 |
| 1,2,5,6 | 1 | 0.41 | 45.12 |
| 1,2,6 | 1 | 0.41 | 45.53 |
| 1,3 | 1 | 0.41 | 45.93 |
| 1,3,4,5 | 2 | 0.81 | 46.75 |
| 1,3,4,5,6 | 4 | 1.63 | 48.37 |
| 1,3,5 | 1 | 0.41 | 48.78 |
| 1,3,5,6 | 6 | 2.44 | 51.22 |
| 1,3,6 | 1 | 0.41 | 51.63 |
| 1,4 | 1 | 0.41 | 52.03 |
| 1,4,5,6 | 1 | 0.41 | 52.44 |
| 1,4,6 | 1 | 0.41 | 52.85 |
| 1,5 | 1 | 0.41 | 53.25 |
| 1,5,6 | 5 | 2.03 | 55.28 |
| 1,6 | 1 | 0.41 | 55.69 |
| 2,3 | 3 | 1.22 | 56.91 |
| 2,3,4 | 2 | 0.81 | 57.72 |
| 2,3,4,5 | 1 | 0.41 | 58.13 |
| 2,3,4,5,6 | 14 | 5.69 | 63.82 |
| 2,3,4,5,6,7 | 1 | 0.41 | 64.23 |
| 2,3,4,6 | 2 | 0.81 | 65.04 |
| 2,3,4,6,7 | 1 | 0.41 | 65.45 |
| 2,3,5 | 1 | 0.41 | 65.85 |
| 2,3,5,6 | 3 | 1.22 | 67.07 |
| 2,3,5,6,7 | 1 | 0.41 | 67.48 |
| 2,4,7 | 1 | 0.41 | 67.89 |
| 2,5 | 1 | 0.41 | 68.29 |
| 2,5,6 | , | 0.41 | 68.70 |
| 2,5,7 | 1 | 0.41 | 69.11 |
| 2,7 | , | 0.41 | 69.51 |
| 3 | 1 | 0.41 | 69.92 |
| 3,4,5 | 2 | 0.81 | 70.73 |


| 3,4,5,6 | 16 | 6.50 | 77.24 |
| :---: | :---: | :---: | :---: |
| 3,4,5,6,7 | 1 | 0.41 | 77.64 |
| 3,4,6 | 1 | 0.41 | 78.05 |
| 3,5 | 1 | 0.41 | 78.46 |
| 3,5,6 | 10 | 4.07 | 82.52 |
| 3,5,6,7 | 1 | 0.41 | 82.93 |
| 3,6 | 1 | 0.41 | 83.33 |
| 3,6,7 | 1 | 0.41 | 83.74 |
| 3,7 | 1 | 0.41 | 84.15 |
| 4,5 | 1 | 0.41 | 84.55 |
| 4,5,6 | 8 | 3.25 | 87.80 |
| 5 | 4 | 1.63 | 89.43 |
| 5,6 | 16 | 6.50 | 95.93 |
| 5,6,7 | 3 | 1.22 | 97.15 |
| 6 | 2 | 0.81 | 97.97 |
| 7 | 2 | 0.81 | 98.78 |
| 8 | 3 | 1.22 | 100.00 |
| Total | 246 | 00.00 |  |

Races ranked at top

| 1st ranked <br> primary race for <br> experience | Freq. | Percent | Cum. |
| :---: | ---: | ---: | ---: |
| President | 16 | 12.70 | 12.70 |
| US Senate | 26 | 20.63 | 33.33 |
| US House | 24 | 19.05 | 52.38 |
| Governor | 22 | 17.46 | 69.84 |
| State Legislature | 20 | 15.87 | 85.71 |
| Local | 17 | 13.49 | 99.21 |
| Other | 1 | 0.79 | 100.00 |
| Total | 126 | 100.00 |  |

Races ranked 2nd

| 2nd ranked <br> primary race for <br> experience | Freq. | Percent | Cum. |
| :---: | ---: | ---: | ---: |
| President | 12 | 9.23 | 9.23 |
| US Senate | 27 | 20.77 | 30.00 |
| US House | 23 | 17.69 | 47.69 |
| Governor | 29 | 22.31 | 70.00 |
| State Legislature | 23 | 17.69 | 87.69 |


| Local | 15 | 11.54 | 99.23 |
| :---: | ---: | ---: | ---: |
| Other | 1 | 0.77 | 100.00 |
| Total | 130 | 100.00 |  |

Which areas are you primarily engaged in (choose all that apply)?

| fundraising | Freq. | Percent | Cum. |
| ---: | ---: | ---: | ---: |
| 0 | 244 | 81.06 | 81.06 |
| 1 | 57 | 18.94 | 100.00 |
| Total | 301 | 100.00 |  |


| media | Freq. | Percent | Cum. |
| :---: | :---: | :---: | :---: |
| 0 | 132 | 43.85 | 43.85 |
| 1 | 169 | 56.15 | 100.00 |
| Total | 301 | 100.00 |  |


| voterdata | Freq. | Percent | Cum. |
| ---: | ---: | ---: | ---: |
| 0 | 184 | 61.13 | 61.13 |
| 1 | 117 | 38.87 | 100.00 |
| Total | 301 | 100.00 |  |


| grassroots | Freq. | Percent | Cum. |
| ---: | ---: | ---: | ---: |
| 0 | 196 | 65.12 | 65.12 |
| 1 | 105 | 34.88 | 100.00 |
| Total | 301 | 100.00 |  |
|  |  |  |  |
| polling |  | Freq. | Percent |


| 1 | 96 | 31.89 | 100.00 |
| ---: | ---: | ---: | ---: |
| Total | 301 | 100.00 |  |


| recruit | Freq. | Percent | Cum. |
| ---: | ---: | ---: | ---: |
| 0 | 240 | 79.73 | 79.73 |
| 1 | 61 | 20.27 | 100.00 |
| Total | 301 | 100.00 |  |


| manage | Freq. | Percent | Cum. |
| ---: | ---: | ---: | ---: |
| 0 | 182 | 60.47 | 60.47 |
| 1 | 119 | 39.53 | 100.00 |
| Total | 301 | 100.00 |  |


| vendor | Freq. | Percent | Cum. |
| ---: | ---: | ---: | ---: |
| 0 | 244 | 81.06 | 81.06 |
| 1 | 57 | 18.94 | 100.00 |
| Total | 301 | 100.00 |  |


| otherwork | Freq. | Percent | Cum. |
| ---: | ---: | ---: | ---: |
| 0 | 287 | 95.35 | 95.35 |
| 1 | 14 | 4.65 | 100.00 |
| Total | 301 | 100.00 |  |

From your perspective, how would you rate the quality of candidates running for the US House and Senate?


| Excellent | 5 | 2.16 | 2.16 |
| :---: | ---: | ---: | ---: |
| Good | 115 | 49.57 | 51.72 |
| Fair | 87 | 37.50 | 89.22 |
| Poor | 25 | 10.78 | 100.00 |
| Total | 232 | 100.00 |  |

By Party

| Candidate quality for US House and Senate | R Works with One Partv |  |  |
| :---: | :---: | :---: | :---: |
|  | Democrats | Republica | Total |
| Excellent | 4 | 0 | 4 |
|  | 3.42 | 0.00 | 2.05 |
| Good | 58 | 40 | 98 |
|  | 49.57 | 51.28 | 50.26 |
| Fair | 45 | 28 | 73 |
|  | 38.46 | 35.90 | 37.44 |
| Poor | 10 | 10 | 20 |
|  | 8.55 | 12.82 | 10.26 |
| Total | 117 | 78 | 195 |
|  | 100.00 | 100.00 | 100.00 |

In the time that you have worked in politics, has the quality of candidates runningfor the US House and Senate...

| How has |
| ---: |
| Candidate |
| quality changed |
| for US House |
| and |


| Senate | Freq. | Percent | Cum. |
| :---: | ---: | ---: | ---: |
| Gotten better | 29 | 12.61 | 12.61 |
| Gotten worse | 105 | 45.65 | 58.26 |
| Stayed same | 96 | 41.74 | 100.00 |
|  | Total |  | 230 |

By Party

| How has Candidate quality changed for US House and | $\begin{array}{r} \text { R Works W } \\ \text { Pa } \\ \text { Democrats } \end{array}$ | th One <br> tv Republica | Total |
| :---: | :---: | :---: | :---: |
| Gotten better | $\begin{array}{r} 24 \\ 20.17 \end{array}$ | $2.56^{2}$ | $\begin{gathered} 26 \\ 13.20 \end{gathered}$ |
| Gotten worse | $\begin{array}{r} 50 \\ 42.02 \end{array}$ | $\begin{array}{r} 37 \\ 47.44 \end{array}$ | $\begin{array}{r} 87 \\ 44.16 \end{array}$ |
| Stayed same | $\begin{array}{r} 45 \\ 37.82 \end{array}$ | $\begin{gathered} 39 \\ 50.00 \end{gathered}$ | $\begin{array}{r} 84 \\ 42.64 \end{array}$ |
| Total | $\begin{array}{r} 119 \\ 100.00 \end{array}$ | $\begin{gathered} 78 \\ 100.00 \end{gathered}$ | $\begin{gathered} 197 \\ 100.00 \end{gathered}$ |

Over the past five to ten years, how have primary candidates changed inthe kinds of races for which you have the most experience?

| Experience in <br> public office | Freq. | Percent | Cum. |
| :--- | ---: | ---: | ---: |
| A lot more | 6 | 2.64 | 2.64 |
| Somewhat more | 23 | 10.13 | 12.78 |
| Same | 60 | 26.43 | 39.21 |
| Somewhat less | 79 | 34.80 | 74.01 |


| A lot less | 59 | 25.99 | 100.00 |
| ---: | :---: | :---: | :---: |
| Total | 227 | 100.00 |  |


| Experience in public office | R Works with One Partv |  | Total |
| :---: | :---: | :---: | :---: |
|  | Democrats | Republica |  |
| A lot more | 4 | 2 | 6 |
|  | 3.36 | 2.70 | 3.11 |
| Somewhat more | 9 | 8 | 17 |
|  | 7.56 | 10.81 | 8.81 |
| Same | 29 | 25 | 54 |
|  | 24.37 | 33.78 | 27.98 |
| Somewhat less | 48 | 21 | 69 |
|  | 40.34 | 28.38 | 35.75 |
| A lot less | 29 | 18 | 47 |
|  | 24.37 | 24.32 | 24.35 |
| Total | 119 | 74 | 193 |
|  | 100.00 | 100.00 | 100.00 |


| Personal <br> wealth | Freq. | Percent | Cum. |
| :---: | ---: | ---: | ---: |
| A lot more | 42 | 19.00 | 19.00 |
| Somewhat more | 114 | 51.58 | 70.59 |
| Same | 47 | 21.27 | 91.86 |
| Somewhat less | 13 | 5.88 | 97.74 |
| A lot less | 5 | 2.26 | 100.00 |
| Total | 221 | 100.00 |  |


| Personal wealth | R Works | th One tv |  |
| :---: | :---: | :---: | :---: |
|  | Democrats | Republica | Total |
| A lot more | 25 | 10 | 35 |
|  | 21.74 | 13.70 | 18.62 |
| Somewhat more | 62 | 39 | 101 |
|  | 53.91 | 53.42 | 53.72 |
| Same | 17 | 19 | 36 |
|  | 14.78 | 26.03 | 19.15 |
| Somewhat less | 8 | 4 | 12 |
|  | 6.96 | 5.48 | 6.38 |
| A lot less | 3 | 1 | 4 |
|  | 2.61 | 1.37 | 2.13 |
| Total | 115 | 73 | 188 |
|  | 100.00 | 100.00 | 100.00 |


| Business <br> background | Freq. | Percent | Cum. |
| :---: | ---: | ---: | ---: |
| A lot more | 20 | 9.01 | 9.01 |
| Somewhat more | 91 | 40.99 | 50.00 |
| Same | 88 | 39.64 | 89.64 |
| Somewhat less | 16 | 7.21 | 96.85 |
| A lot less | 7 | 3.15 | 100.00 |
| Total | 222 | 100.00 |  |


| Business background | R Works with One Partv |  |  |
| :---: | :---: | :---: | :---: |
|  | Democrats | Republica | Total |
| A lot more | 11 | 5 | 16 |
|  | 9.57 | 6.76 | 8.47 |
| Somewhat more | 47 | 29 | 76 |
|  | 40.87 | 39.19 | 40.21 |
| Same | 44 | 33 | 77 |
|  | 38.26 | 44.59 | 40.74 |
| Somewhat less | 8 | 6 | 14 |
|  | 6.96 | 8.11 | 7.41 |
| A lot less | 5 | 1 | 6 |
|  | 4.35 | 1.35 | 3.17 |
| Total | 115 | 74 | 189 |
|  | 100.00 | 100.00 | 100.00 |


| Issue <br> activist | Freq. | Percent | Cum. |
| ---: | ---: | ---: | ---: |
| background |  |  |  |$\quad$| F |
| :---: |


| Issue activist | R Works Pa | One tv |  |
| :---: | :---: | :---: | :---: |
| background | Democrats | Republica | Total |
| A lot more | 22 | 7 | 29 |
|  | 18.97 | 9.72 | 15.43 |
| Somewhat more | 46 | 20 | 66 |
|  | 39.66 | 27.78 | 35.11 |
| Same | 25 | 29 | 54 |
|  | 21.55 | 40.28 | 28.72 |
| Somewhat less | 15 | 12 | 27 |
|  | 12.93 | 16.67 | 14.36 |
| A lot less | 8 | 4 | 12 |
|  | 6.90 | 5.56 | 6.38 |
| Total | 116 | 72 | 188 |
|  | 100.00 | 100.00 | 100.00 |


| Strong <br> ideological <br> viewpoint | Freq. | Percent | Cum. |
| ---: | ---: | ---: | ---: |
| A lot more | 89 | 39.21 | 39.21 |
| Somewhat more | 72 | 31.72 | 70.93 |
| Same | 45 | 19.82 | 90.75 |
| Somewhat less | 18 | 7.93 | 98.68 |
| A lot less | 3 | 1.32 | 100.00 |
| Total | 227 | 100.00 |  |


| Strong <br> ideological | R Works with One Partv |  | Total |
| :---: | :---: | :---: | :---: |
| viewpoint | Democrats | Republica |  |
| A lot more | 44 | 31 | 75 |
|  | 36.97 | 41.89 | 38.86 |
| Somewhat more | 42 | 21 | 63 |
|  | 35.29 | 28.38 | 32.64 |
| Same | 22 | 14 | 36 |
|  | 18.49 | 18.92 | 18.65 |
| Somewhat less | 10 | 6 | 16 |
|  | 8.40 | 8.11 | 8.29 |
| A lot less | 1 | 2 | 3 |
|  | 0.84 | 2.70 | 1.55 |
| Total | 119 | 74 | 193 |
|  | 100.00 | 100.00 | 100.00 |


| Strong <br> allegiance to <br> party <br> platform | Freq. | Percent | Cum. |
| :---: | :---: | ---: | ---: |
| A lot more | 43 | 19.28 | 19.28 |
| Somewhat more | 49 | 21.97 | 41.26 |
| Same | 55 | 24.66 | 65.92 |
| Somewhat less | 62 | 27.80 | 93.72 |
| A lot less | 14 | 6.28 | 100.00 |
| Total | 223 | 100.00 |  |
|  |  |  |  |
|  |  |  |  |


| Strong allegiance to | R Works Pa | th One ty |  |
| :---: | :---: | :---: | :---: |
| platform | Democrats | Republica | Total |
| A lot more | $\begin{array}{r} 21 \\ 18.26 \end{array}$ | $\begin{array}{r} 15 \\ 20.27 \end{array}$ | $\begin{array}{r} 36 \\ 19.05 \end{array}$ |
| Somewhat more | $\begin{array}{r} 26 \\ 22.61 \end{array}$ | $\begin{array}{r} 13 \\ 17.57 \end{array}$ | $\begin{array}{r} 39 \\ 20.63 \end{array}$ |
| Same | $\begin{array}{r} 31 \\ 26.96 \end{array}$ | $\begin{gathered} 19 \\ 25.68 \end{gathered}$ | $\begin{array}{r} 50 \\ 26.46 \end{array}$ |
| Somewhat less | $\begin{array}{r} 31 \\ 26.96 \end{array}$ | ${ }_{21}^{21}$ | $\begin{array}{r} 52 \\ 27.51 \end{array}$ |
| A lot less | $5.22^{6}$ | $8.11{ }^{6}$ | $\begin{gathered} 12 \\ 6.35 \end{gathered}$ |
| Total | $\begin{gathered} 115 \\ 100.00 \end{gathered}$ | $\begin{array}{r} 74 \\ 100.00 \end{array}$ | $\begin{array}{r} 189 \\ 100.00 \end{array}$ |


| Personal <br> connections to <br> party leaders <br> in |  |  |  |
| ---: | ---: | ---: | ---: |
| state |  |  |  |$\quad$ Freq. $\quad$ Percent $\quad$ Cum.


| Personal connections to party leaders | R Works with One Party |  |  |
| :---: | :---: | :---: | :---: |
| $\begin{array}{r} \text { in } \\ \text { state } \\ \hline \end{array}$ | Democrats | Republica | Total |
| A lot more | 7 | 5 | 12 |
|  | 6.14 | 6.85 | 6.42 |
| Somewhat more | 17 | 10 | 27 |
|  | 14.91 | 13.70 | 14.44 |
| Same | 36 | 31 | 67 |
|  | 31.58 | 42.47 | 35.83 |
| Somewhat less | 38 | 17 | 55 |
|  | 33.33 | 23.29 | 29.41 |
| A lot less | 16 | 10 | 26 |
|  | 14.04 | 13.70 | 13.90 |
| Total | 114 | 73 | 187 |
|  | 100.00 | 100.00 | 100.00 |

In the kinds of races for which you have the most experience, which actors areimportant in recruiting and training candidates today?

| Business Groups or <br> leaders | Freq. | Percent | Cum. |
| :---: | ---: | ---: | ---: |
| Very important | 44 | 21.05 | 21.05 |
| Somewhat important | 99 | 47.37 | 68.42 |
| Not very important | 53 | 25.36 | 93.78 |
| Not important at all | 13 | 6.22 | 100.00 |
| Total | 209 | 100.00 |  |


| Business Groups or leaders | R Works with One Partv |  |  |
| :---: | :---: | :---: | :---: |
|  | Democrats | Republica | Total |
| Very important | 17 | 18 | 35 |
|  | 15.60 | 26.47 | 19.77 |
| Somewhat important | 49 | 33 | 82 |
|  | 44.95 | 48.53 | 46.33 |
| Not very important | 33 | 14 | 47 |
|  | 30.28 | 20.59 | 26.55 |
| Not important at all | 10 | 3 | 13 |
|  | 9.17 | 4.41 | 7.34 |
| Total | 109 | 68 | 177 |
|  | 100.00 | 100.00 | 100.00 |


| Issue/ideological <br> groups or activists | Freq. | Percent | Cum. |
| :--- | ---: | ---: | ---: |
| Very important | 73 | 34.76 | 34.76 |
| Somewhat important | 99 | 47.14 | 81.90 |
| Not very important | 33 | 15.71 | 97.62 |
| Not important at all | 5 | 2.38 | 100.00 |
|  | 210 | 100.00 |  |


|  | R Works with One |  |
| :--- | :--- | :--- |
| Issue/ideological <br> groups or activists | DemocratsPartv <br> Republica | Total |


| Very important | $\begin{array}{r} 40 \\ 35.71 \end{array}$ | $\begin{array}{r} 20 \\ 30.30 \end{array}$ | $\begin{array}{r} 60 \\ 33.71 \end{array}$ |
| :---: | :---: | :---: | :---: |
| Somewhat important | $\begin{array}{r} 53 \\ 47.32 \end{array}$ | $\begin{array}{r} 35 \\ 53.03 \end{array}$ | $\begin{array}{r} 88 \\ 49.44 \end{array}$ |
| Not very important | $\begin{array}{r} 16 \\ 14.29 \end{array}$ | $\begin{array}{r} 11 \\ 16.67 \end{array}$ | $\begin{array}{r} 27 \\ 15.17 \end{array}$ |
| Not important at all | $2.68^{3}$ | $0.00^{0}$ | $1.69{ }^{3}$ |
| Total | $\begin{array}{r} 112 \\ 100.00 \end{array}$ | $\begin{gathered} 66 \\ 100.00 \end{gathered}$ | $\begin{gathered} 178 \\ 100.00 \end{gathered}$ |


| Individual donors | Freq. | Percent | Cum. |
| :---: | :---: | :---: | ---: |
| Very important | 44 | 21.15 | 21.15 |
| Somewhat important | 90 | 43.27 | 64.42 |
| Not very important | 60 | 28.85 | 93.27 |
| Not important at all | 14 | 6.73 | 100.00 |
| Total | 208 | 100.00 |  |


|  | R Works with One |  |  |
| :---: | :---: | ---: | ---: |
| Partv |  |  |  |
| Individual donors | Democrats | Republica | Total |
| Very important | 17 | 18 | 35 |
|  | 15.74 | 26.47 | 19.89 |
| Somewhat important | 54 | 22 | 76 |
|  | 50.00 | 32.35 | 43.18 |
| Not very important | 29 | 25 | 54 |


|  |  | 26.85 | 36.76 | 30.68 |
| :--- | :---: | :---: | :---: | :---: |
| Not important at all |  | 8 | 3 | 11 |
|  |  | 7.41 | 4.41 | 6.25 |
| Total | 108 | 68 | 176 |  |
|  |  | 100.00 | 100.00 | 100.00 |


| Unions | Freq. | Percent | Cum. |
| :---: | ---: | ---: | ---: |
| Very important | 44 | 21.78 | 21.78 |
| Somewhat important | 82 | 40.59 | 62.38 |
| Not very important | 47 | 23.27 | 85.64 |
| Not important at all | 29 | 14.36 | 100.00 |
| Total | 202 | 100.00 |  |


| Unions |  | One <br> tv <br> Republica | Total |
| :---: | :---: | :---: | :---: |
| Very important | 30 | 10 | 40 |
|  | 27.03 | 16.67 | 23.39 |
| Somewhat important | 57 | 13 | 70 |
|  | 51.35 | 21.67 | 40.94 |
| Not very important | 15 | 20 | 35 |
|  | 13.51 | 33.33 | 20.47 |
| Not important at all | 9 | 17 | 26 |
|  | 8.11 | 28.33 | 15.20 |
| Total | 111 | 60 | 171 |
|  | 100.00 | 100.00 | 100.00 |


| Consultant | Freq. | Percent | Cum. |
| :--- | ---: | ---: | ---: |
| Very important | 43 | 20.48 | 20.48 |
| Somewhat important | 96 | 45.71 | 66.19 |
| Not very important | 54 | 25.71 | 91.90 |
| Not important at all | 17 | 8.10 | 100.00 |
| Total | 210 | $\mathbf{1 0 0 . 0 0}$ |  |


| Consultant | R Works with One Partv |  | Total |
| :---: | :---: | :---: | :---: |
|  | Democrats | Republica |  |
| Very important | 28 | 9 | 37 |
|  | 25.45 | 13.24 | 20.79 |
| Somewhat important | 55 | 28 | 83 |
|  | 50.00 | 41.18 | 46.63 |
| Not very important | 22 | 21 | 43 |
|  | 20.00 | 30.88 | 24.16 |
| Not important at all | 5 | 10 | 15 |
|  | 4.55 | 14.71 | 8.43 |
| Total | 110 | 68 | 178 |
|  | 100.00 | 100.00 | 100.00 |


| National party <br> organizations or <br> alnntar nffininle | Frea. | Percent | Cum. |
| ---: | ---: | ---: | ---: |


| Very important | 49 | 23.11 | 23.11 |
| ---: | ---: | ---: | ---: |
| Somewhat important | 84 | 39.62 | 62.74 |
| Not very important | 58 | 27.36 | 90.09 |
| Not important at all | 21 | 9.91 | 100.00 |
| Total | 212 | 100.00 |  |


| National party organizations or | R Works with One Partv |  | Total |
| :---: | :---: | :---: | :---: |
| Very important | 32 | 8 | 40 |
|  | 28.32 | 11.94 | 22.22 |
| Somewhat important | 43 | 28 | 71 |
|  | 38.05 | 41.79 | 39.44 |
| Not very important | 27 | 24 | 51 |
|  | 23.89 | 35.82 | 28.33 |
| Not important at all | 11 | 7 | 18 |
|  | 9.73 | 10.45 | 10.00 |
| Total | 113 | 67 | 180 |
|  | 100.00 | 100.00 | 100.00 |


| Local party <br> organizations or <br> elected officials | Freq. | Percent | Cum. |
| :---: | ---: | ---: | ---: |
| Very important | 58 | 27.49 | 27.49 |
| Somewhat important | 86 | 40.76 | 68.25 |
| Not very important | 37 | 17.54 | 85.78 |
| Not important at all | 30 | 14.22 | 100.00 |
|  | 211 | 100.00 |  |


| Local party organizations or |  | th One <br> tv |  |
| :---: | :---: | :---: | :---: |
| elected officials | Democrats | Republica | Total |
| Very important | 37 | 11 | 48 |
|  | 33.04 | 16.42 | 26.82 |
| Somewhat important | 40 | 31 | 71 |
|  | 35.71 | 46.27 | 39.66 |
| Not very important | 18 | 14 | 32 |
|  | 16.07 | 20.90 | 17.88 |
| Not important at all | 17 | 11 | 28 |
|  | 15.18 | 16.42 | 15.64 |
| Total | 112 | 67 | 179 |
|  | 100.00 | 100.00 | 100.00 |


| Other/comment | Freq. | Percent | Cum. |
| ---: | ---: | ---: | ---: |
| Very important | 3 | 60.00 | 60.00 |
| Somewhat important | 2 | 40.00 | 100.00 |
| Total | 5 | 100.00 |  |


|  | R Works <br> with One <br> Drrt/ <br> Democrats |  |
| ---: | ---: | ---: |
| Other/comment | Total |  |
| Very important | $33.33^{1}$ | $33.33^{1}$ |
| Somewhat important | 2 | $2^{2}$ |
| Total | $100.00^{3}$ | $100.00^{3}$ |

Over the past five to ten years, has the following actors' activity inrecruiting and training candidates become more or less important?

| Business Groups or |  | Freq. | Percent | Cum. |
| :---: | :---: | :---: | :---: | :---: |
|  | leaders |  |  |  |
| A lot more | important | 24 | 12.44 | 12.44 |
| Somewhat more | important | 78 | 40.41 | 52.85 |
|  | Same | 62 | 32.12 | 84.97 |
| Somewhat less Much less | important | 23 | 11.92 | 96.89 |
|  | important | 6 | 3.11 | 100.00 |
|  | Total | 193 | 100.00 |  |


| Business Groups or <br> leaders | R Works with One <br> Partv |  | Total |
| :--- | ---: | ---: | ---: |
|  | 13 | 5 | 18 |
|  | 12.50 | 8.20 | 10.91 |
| Somewhat more importa | 42 | 24 | 66 |
|  | 40.38 | 39.34 | 40.00 |


| Same | 31 | 23 | 54 |
| :--- | :---: | :---: | ---: |
|  | 29.81 | 37.70 | 32.73 |
| Somewhat less importa | 15 | 6 | 21 |
|  | 14.42 | 9.84 | 12.73 |
| Much less important | 3 | 3 | 6 |
|  |  | 2.88 | 4.92 |


| Issue/ideological <br> groups or activists | Freq. | Percent | Cum. |
| :---: | ---: | ---: | ---: |
| A lot more important | 71 | 36.04 | 36.04 |
| Somewhat more important | 84 | 42.64 | 78.68 |
| Same | 35 | 17.77 | 96.45 |
| Somewhat less important | 4 | 2.03 | 98.48 |
| Much less important | 3 | 1.52 | 100.00 |
| Total | 197 | 100.00 |  |


| Issue/ideological groups or activists | R Works with One Partv |  |  |
| :---: | :---: | :---: | :---: |
|  | Democrats | Republica | Total |
| A lot more important | 42 | 20 | 62 |
|  | 38.53 | 33.90 | 36.90 |
| Somewhat more importa | 47 | 25 | 72 |
|  | 43.12 | 42.37 | 42.86 |
| Same | 17 | 12 | 29 |
|  | 15.60 | 20.34 | 17.26 |


| Somewhat less importa | $1.83^{2}$ | $1.69{ }^{1}$ |  |
| :---: | :---: | :---: | :---: |
| Much less important | 1 | 1 | 2 |
|  | 0.92 | 1.69 | 1.19 |
| Total | 109 | 59 | 168 |
|  | 100.00 | 100.00 | 100.00 |


| Individual donors | Freq. | Percent | Cum. |
| :---: | ---: | ---: | ---: |
| A lot more important | 35 | 18.23 | 18.23 |
|  | 62 | 32.29 | 50.52 |
| Same | 71 | 36.98 | 87.50 |
| Somewhat less important | 20 | 10.42 | 97.92 |
| Much less important | 4 | 2.08 | 100.00 |
| Total | 192 | 100.00 |  |


|  | R Works with One |  |  |
| :---: | :---: | :---: | ---: |
| Partv <br> Individual donors | Democrats | Republica | Total |
| A lot more important | 20 | 6 | 26 |
|  | 19.42 | 10.00 | 15.95 |
| Somewhat more importa | 35 | 20 | 55 |
|  | 33.98 | 33.33 | 33.74 |
| Same | 39 | 22 | 61 |
|  | 37.86 | 36.67 | 37.42 |
| Somewhat less importa | 7 | 11 | 18 |
|  | 6.80 | 18.33 | 11.04 |


| Much less important | ${ }^{2} 2$ | 1 | $3^{3}$ |
| :--- | :---: | ---: | ---: |
|  | 1.94 | 1.67 | 1.84 |
| Total | 103 | 60 | 163 |
|  |  | 100.00 | 100.00 |


| Unions | Freq. | Percent | Cum. |
| ---: | ---: | ---: | ---: |
| A lot more important | 14 | 7.33 | 7.33 |
| Somewhat more important | 35 | 18.32 | 25.65 |
| Same | 58 | 30.37 | 56.02 |
| Somewhat less important | 53 | 27.75 | 83.77 |
| Much less important | 31 | 16.23 | 100.00 |
| Total | 191 | 100.00 |  |


| Unions | R Works with One Partv |  |  |
| :---: | :---: | :---: | :---: |
|  | Democrats | Republica | Total |
| A lot more important | 8 | 4 | 12 |
|  | 7.48 | 7.02 | 7.32 |
| Somewhat more importa | 24 | 7 | 31 |
|  | 22.43 | 12.28 | 18.90 |
| Same | 29 | 21 | 50 |
|  | 27.10 | 36.84 | 30.49 |
| Somewhat less importa | 33 | 12 | 45 |
|  | 30.84 | 21.05 | 27.44 |
| Much less important | 13 | 13 | 26 |
|  | 12.15 | 22.81 | 15.85 |
| Total | 107 | 57 | 164 |


| Consultant | Freq. | Percent | Cum. |
| ---: | ---: | ---: | ---: |
| A lot more important | 30 | 15.71 | 15.71 |
| Somewhat more important | 57 | 29.84 | 45.55 |
| Same | 75 | 39.27 | 84.82 |
| Somewhat less important | 23 | 12.04 | 96.86 |
| Much less important | 6 | 3.14 | 100.00 |
| Total | 191 | 100.00 |  |


| Consultant | R Works with One Partv |  | Total |
| :---: | :---: | :---: | :---: |
|  | Democrats | Republica |  |
| A lot more important | 17 | 7 | 24 |
|  | 16.19 | 12.07 | 14.72 |
| Somewhat more importa | 37 | 17 | 54 |
|  | 35.24 | 29.31 | 33.13 |
| Same | 40 | 21 | 61 |
|  | 38.10 | 36.21 | 37.42 |
| Somewhat less importa | 7 | 11 | 18 |
|  | 6.67 | 18.97 | 11.04 |
| Much less important | 4 | 2 | 6 |
|  | 3.81 | 3.45 | 3.68 |
| Total | 105 | 58 | 163 |
|  | 100.00 | 100.00 | 100.00 |


| National party <br> organizations or <br> elected officials | Freq. | Percent | Cum. |
| ---: | ---: | ---: | ---: |
| A lot more important | 19 | 9.64 | 9.64 |
| Somewhat more important | 37 | 18.78 | 28.43 |
| Same | 84 | 42.64 | 71.07 |
| Somewhat less important | 43 | 21.83 | 92.89 |
| Much less important | 14 | 7.11 | 100.00 |
| Total | 197 | 100.00 |  |


| National party organizations or | R Works with One Partv |  | Total |
| :---: | :---: | :---: | :---: |
| elected officials | Democrats | Republica |  |
| A lot more important | 13 | 2 | 15 |
|  | 12.15 | 3.28 | 8.93 |
| Somewhat more importa | 21 | 11 | 32 |
|  | 19.63 | 18.03 | 19.05 |
| Same | 49 | 25 | 74 |
|  | 45.79 | 40.98 | 44.05 |
| Somewhat less importa | 18 | 16 | 34 |
|  | 16.82 | 26.23 | 20.24 |
| Much less important | 6 | 7 | 13 |
|  | 5.61 | 11.48 | 7.74 |
| Total | 107 | 61 | 168 |
|  | 100.00 | 100.00 | 100.00 |


| Local party <br> organizations or <br> elected officials | Freq. | Percent | Cum. |
| ---: | ---: | ---: | ---: |
| A lot more important | 23 | 11.86 | 11.86 |
| Somewhat more important | 40 | 20.62 | 32.47 |
| Same | 78 | 40.21 | 72.68 |
| Somewhat less important | 36 | 18.56 | 91.24 |
| Much less important | 17 | 8.76 | 100.00 |
| Total | 194 | 100.00 |  |


| Local party organizations or | R Works with One Partv |  | Total |
| :---: | :---: | :---: | :---: |
| elected officials | Democrats | Republica |  |
| A lot more important | 13 | 3 | 16 |
|  | 12.38 | 4.92 | 9.64 |
| Somewhat more importa | 22 | 12 | 34 |
|  | 20.95 | 19.67 | 20.48 |
| Same | 44 | 27 | 71 |
|  | 41.90 | 44.26 | 42.77 |
| Somewhat less importa | 15 | 13 | 28 |
|  | 14.29 | 21.31 | 16.87 |
| Much less important | 11 | 6 | 17 |
|  | 10.48 | 9.84 | 10.24 |
| Total | 105 | 61 | 166 |
|  | 100.00 | 100.00 | 100.00 |


| Other/comment | Frea. | Percent | Cum. |
| :---: | :---: | :---: | :---: |
|  |  |  |  |


| A lot more important | 5 | 38.46 | 38.46 |
| ---: | :---: | :---: | ---: |
| Somewhat more important | 3 | 23.08 | 61.54 |
|  | Same | 5 | 38.46 |
| 100.00 |  |  |  |
| Total | 13 | 100.00 |  |


| Other/comment | R Works with One Partv |  |  |
| :---: | :---: | :---: | :---: |
|  | Democrats | Republica | Total |
| A lot more important | 3 | 1 | 4 |
|  | 50.00 | 20.00 | 36.36 |
| Somewhat more importa | 2 | 1 | 3 |
|  | 33.33 | 20.00 | 27.27 |
| Same | 1 | 3 | 4 |
|  | 16.67 | 60.00 | 36.36 |
| Total | 6 | 5 | 11 |
|  | 100.00 | 100.00 | 100.00 |

In your experience or observation, are primary challenges to incumbents more common thanfive or so years ago, less common, or about the same?

| Primaries |  |  |  |
| ---: | ---: | ---: | ---: |
| More |  |  |  |
| Common: US |  |  |  |
| Senate | Freq. | Percent | Cum. |
| More common | 94 | 46.08 | 46.08 |
| Less common | 30 | 14.71 | 60.78 |
| About same | 80 | 39.22 | 100.00 |
| Total | 204 | 100.00 |  |


| Primaries <br> More <br> Common: US | R Works with One Party |  |  |
| :---: | :---: | :---: | :---: |
| Senate | Democrats | Republica | Total |
| More common | $\begin{array}{r} 49 \\ 43.75 \end{array}$ | $\begin{array}{r} 34 \\ 54.84 \end{array}$ | $\begin{array}{r} 83 \\ 47.70 \end{array}$ |
| Less common | $\begin{array}{r} 21 \\ 18.75 \end{array}$ | $6.45^{4}$ | $\begin{array}{r} 25 \\ 14.37 \end{array}$ |
| About same | $\begin{array}{r} 42 \\ 37.50 \end{array}$ | $\begin{array}{r} 24 \\ 38.71 \end{array}$ | $\begin{gathered} 66 \\ 37.93 \end{gathered}$ |
| Total | $\begin{array}{r} 112 \\ 100.00 \end{array}$ | $\begin{gathered} 62 \\ 100.00 \end{gathered}$ | $\begin{gathered} 174 \\ 100.00 \end{gathered}$ |


| Primaries <br> More |  |  |  |
| ---: | ---: | ---: | ---: |
| Common: US <br> House | Freq. | Percent | Cum. |
| More common | 113 | 54.33 | 54.33 |
| Less common | 31 | 14.90 | 69.23 |
| About same | 64 | 30.77 | 100.00 |
| Total | 208 | 100.00 |  |


| Primaries <br> More <br> Common: US | R Works with One Party |  |  |
| :---: | :---: | :---: | :---: |
| House | Democrats | Republica | Total |
| More common | 61 | 35 | 96 |
|  | 53.98 | 54.69 | 54.24 |
| Less common | 22 | 3 | 25 |
|  | 19.47 | 4.69 | 14.12 |
| About same | 30 | 26 | 56 |
|  | 26.55 | 40.62 | 31.64 |
| Total | 113 | 64 | 177 |
|  | 100.00 | 100.00 | 100.00 |


| Primaries |
| ---: | ---: | ---: | ---: |
| More |
| Common: |
| State |$\quad$ Freq. $\quad$ Percent $\quad$ Cum.


| Primaries |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| More |  |  |  |  |  |
| Common: | R Works with One |  |  |  |  |
| State | Party |  |  |  | Total |
| . . . |  |  |  |  |  |
| More common |  | 49 |  | 33 | 82 |


|  | 43.75 | 55.93 | 47.95 |
| ---: | :---: | ---: | ---: |
| Less common | 21 | 5 | 26 |
|  | 18.75 | 8.47 | 15.20 |
| About same | 42 | 21 | 63 |
|  | 37.50 | 35.59 | 36.84 |
| Total | 112 | 59 | 171 |
|  | 100.00 | 100.00 | 100.00 |

